

Massachusetts Division of Insurance  
Quarterly Report of Health Maintenance Organization Membership in Closed Network Health Plans  
as of June 30, 2014 <sup>1</sup>

Closed Network

COMPARISON OF 4th QUARTER MEMBERSHIP TO THOSE OF PRIOR THREE QUARTERS	3rd Quarter 2013 Members at End of Quarter	4th Quarter 2013 Members at End of Quarter	1st Quarter 2014 Members at End of Quarter	2nd Quarter 2014 Members at End of Quarter	Member Change 1st Qtr. 14 to 2nd Qtr. 14	Percent Change 1st Qtr. 14 to 2nd Qtr. 14	2nd Quarter 2014 Share of Massachusetts Closed Network Market
Aetna Health Inc. <sup>2</sup>	1,147	1,076	1,106	1,087	(19)	-1.72%	0.05%
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. <sup>3</sup>	498,294	503,278	493,289	494,766	1,477	0.30%	22.52%
Boston Medical Center Health Plan, Inc.	282,278	290,748	308,333	311,846	3,513	1.14%	14.20%
CeltiCare Health Plan of Massachusetts, Inc.	12,265	11,969	40,115	36,493	(3,622)	-9.03%	1.66%
ConnectiCare of Massachusetts, Inc.	2,592	2,496	2,268	1,855	(413)	-18.21%	0.08%
Fallon Community Health Plan, Inc.	151,149	151,089	146,534	146,559	25	0.02%	6.67%
Harvard Pilgrim Health Care, Inc.	252,476	246,446	231,177	214,508	(16,669)	-7.21%	9.76%
Health New England, Inc.	103,597	103,848	106,675	106,955	280	0.26%	4.87%
Minuteman Health, Inc. <sup>4</sup>	-	-	761	1,793	1,032	135.61%	0.08%
Neighborhood Health Plan, Inc.	265,040	272,962	306,098	324,193	18,095	5.91%	14.76%
Network Health, LLC <sup>5</sup>	219,308	220,795	241,295	243,231	1,936	0.80%	11.07%
Tufts Associated HMO, Inc. <sup>6</sup>	314,901	311,870	321,628	313,506	(8,122)	-2.53%	14.27%
Totals	2,103,047	2,116,577	2,199,279	2,196,792	(2,487)	-0.11%	100.00%

PPO

COMPARISON OF 4th QUARTER MEMBERSHIP TO THOSE OF PRIOR THREE QUARTERS	3rd Quarter 2013 Members at End of Quarter	4th Quarter 2013 Members at End of Quarter	1st Quarter 2014 Members at End of Quarter	2nd Quarter 2014 Members at End of Quarter	Member Change 1st Qtr. 14 to 2nd Qtr. 14	Percent Change 1st Qtr. 14 to 2nd Qtr. 14	1st Quarter 2014 Share of Massachusetts PPO Market
Aetna Health Inc. <sup>2</sup>	502	323	189	155	(34)	-17.99%	0.1%
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. <sup>3</sup>	113,087	116,030	125,172	129,102	3,930	3.14%	80.7%
Boston Medical Center Health Plan, Inc.	0	0	0	0	0	0.00%	0.0%
CeltiCare Health Plan of Massachusetts, Inc.	0	0	0	0	0	0.00%	0.0%
ConnectiCare of Massachusetts, Inc.	270	304	278	248	(30)	-10.79%	0.2%
Fallon Community Health Plan, Inc.	122	124	29	29	0	0.00%	0.0%
Harvard Pilgrim Health Care, Inc.	25,992	25,600	24,919	25,814	895	3.59%	16.1%
Health New England, Inc.	3,111	3,162	2,844	2,734	(110)	-3.87%	1.7%
Minuteman Health, Inc. <sup>4</sup>			17	27	10	58.82%	0.0%
Neighborhood Health Plan, Inc.	0	0	0	0	0	0.00%	0.0%
Network Health, LLC <sup>5</sup>	0	73	0	0	0	0.00%	0.0%
Tufts Associated HMO, Inc. <sup>6</sup>	2,310	2,203	2,050	1,841	(209)	-10.20%	1.2%
Totals	145,394	147,819	155,498	159,950	4,452	2.86%	100.0%

<sup>1</sup> Information reported by HMOs as of the end of the second quarter of 2014 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk.

<sup>2</sup> Effective September 1, 2010, Aetna Health Inc. ceased offering small group health plans in Massachusetts and began nonrenewing all small group health business as of April 1, 2011.

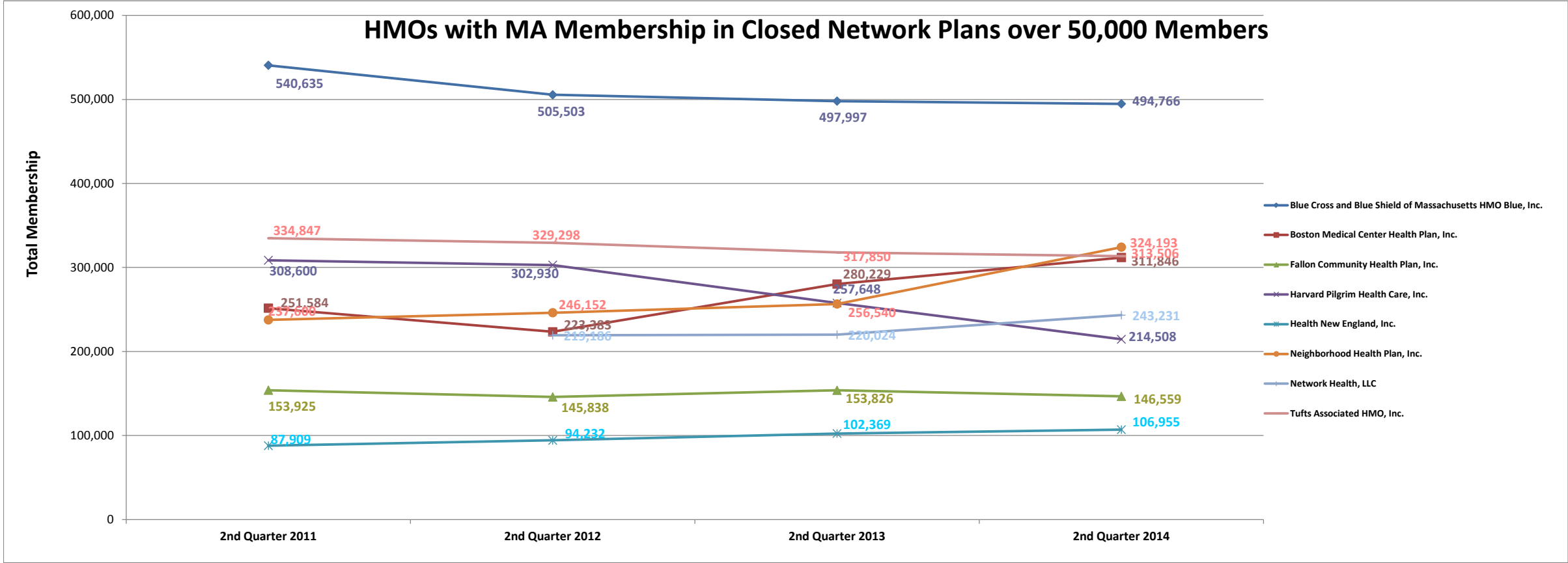
<sup>3</sup> Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

<sup>4</sup> Membership in plans offered by Minuteman Health, Inc. began January 1, 2014

<sup>5</sup> Effective July 1, 2014, Network Health, LLC will change its name to Tufts Health Public Plans, Inc.

<sup>6</sup> Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP").

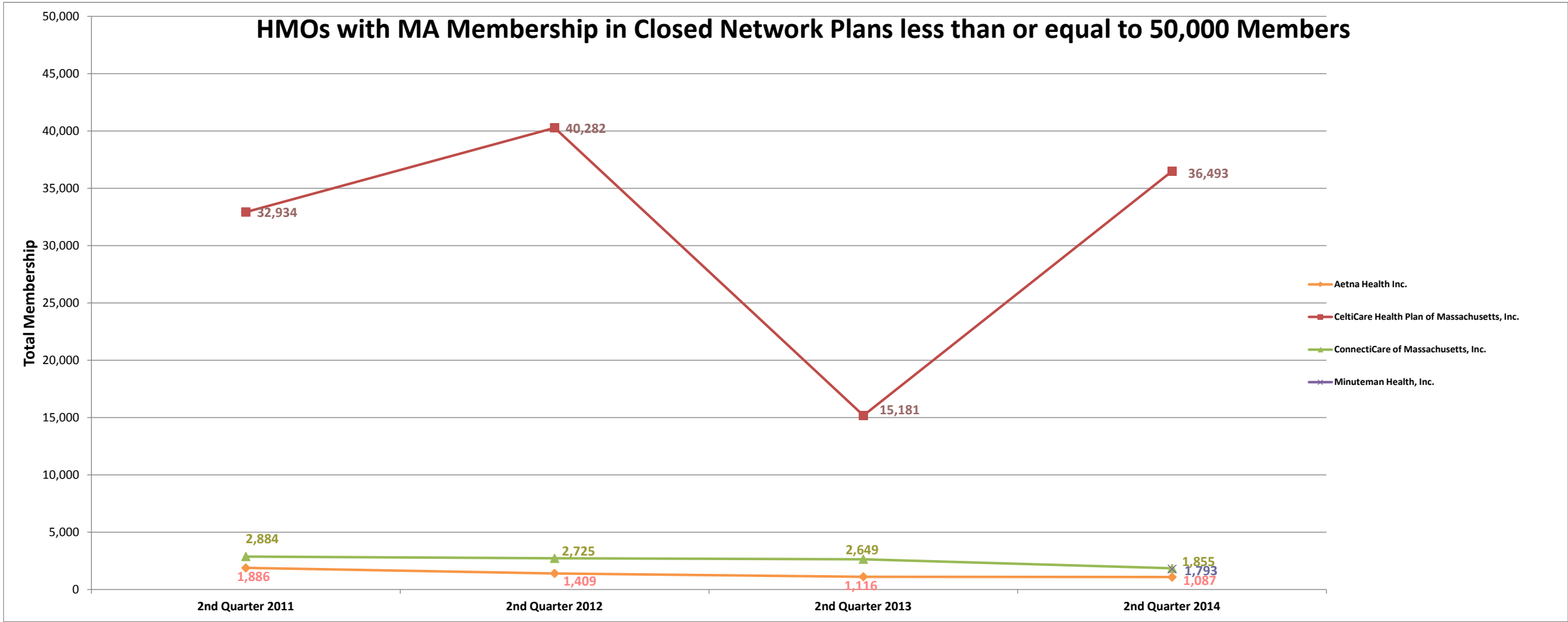
COMPARISON OF 2ND QUARTER MEMBERSHIP TO LAST THREE 2ND QUARTERS



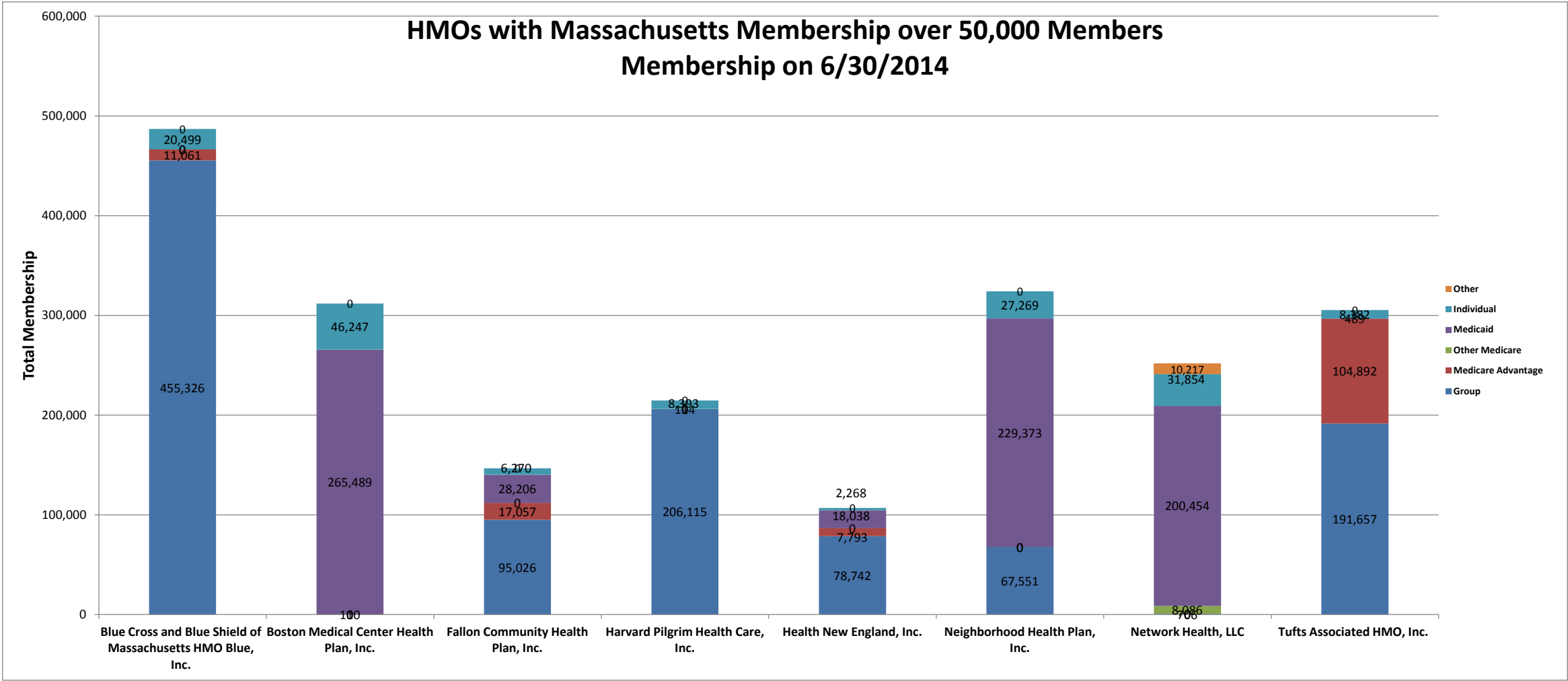
<sup>1</sup> Network Health, LLC was not licensed until October 1, 2011. The 3rd quarter 2011 membership report includes Network Health, LLC for the first time.

<sup>2</sup> Effective July 1, 2014, Network Health, LLC will change its name to Tufts Health Public Plans, Inc.

COMPARISON OF 2ND QUARTER MEMBERSHIP TO LAST THREE SECOND QUARTERS

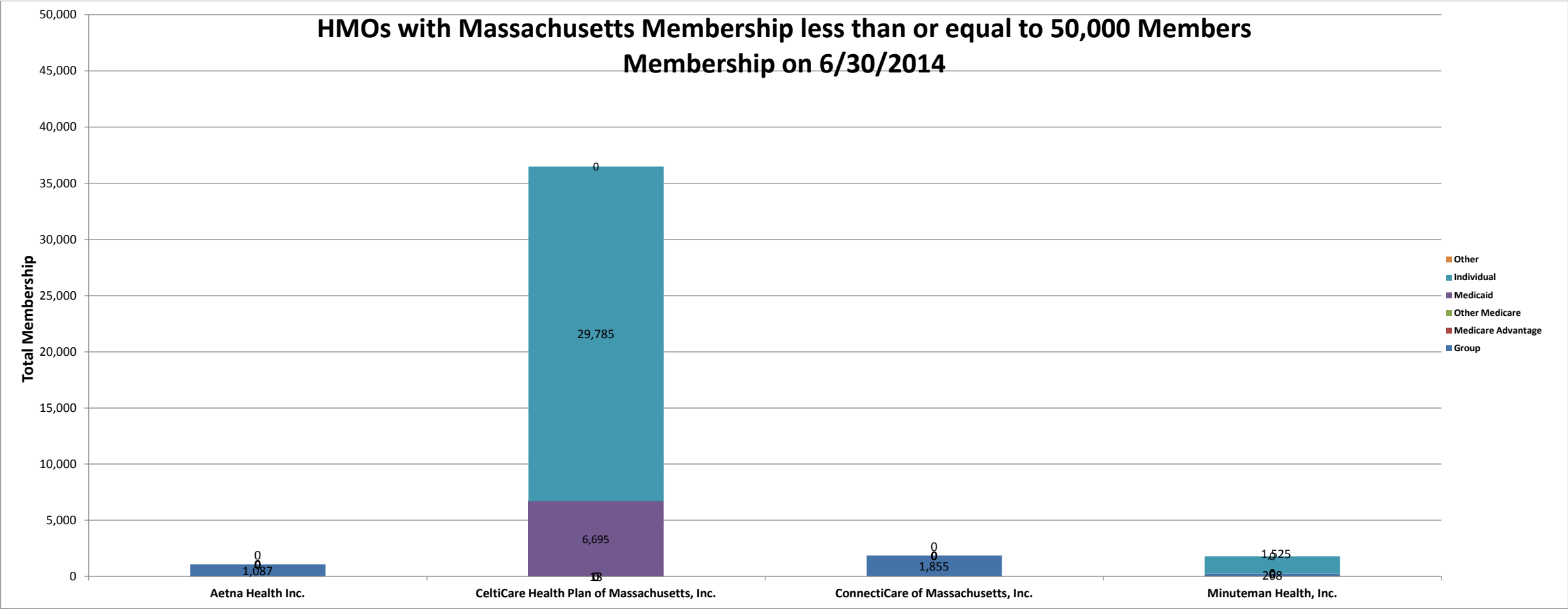


1 Membership in plans offered by Minuteman Health, Inc. began January 1, 2014



<sup>1</sup> Individual membership includes enrollment in Commonwealth Care for Boston Medical Center Health Plan, Inc., Fallon Community Health Plan, Inc., Neighborhood Health Plan, Inc., and Network Health, LLC.

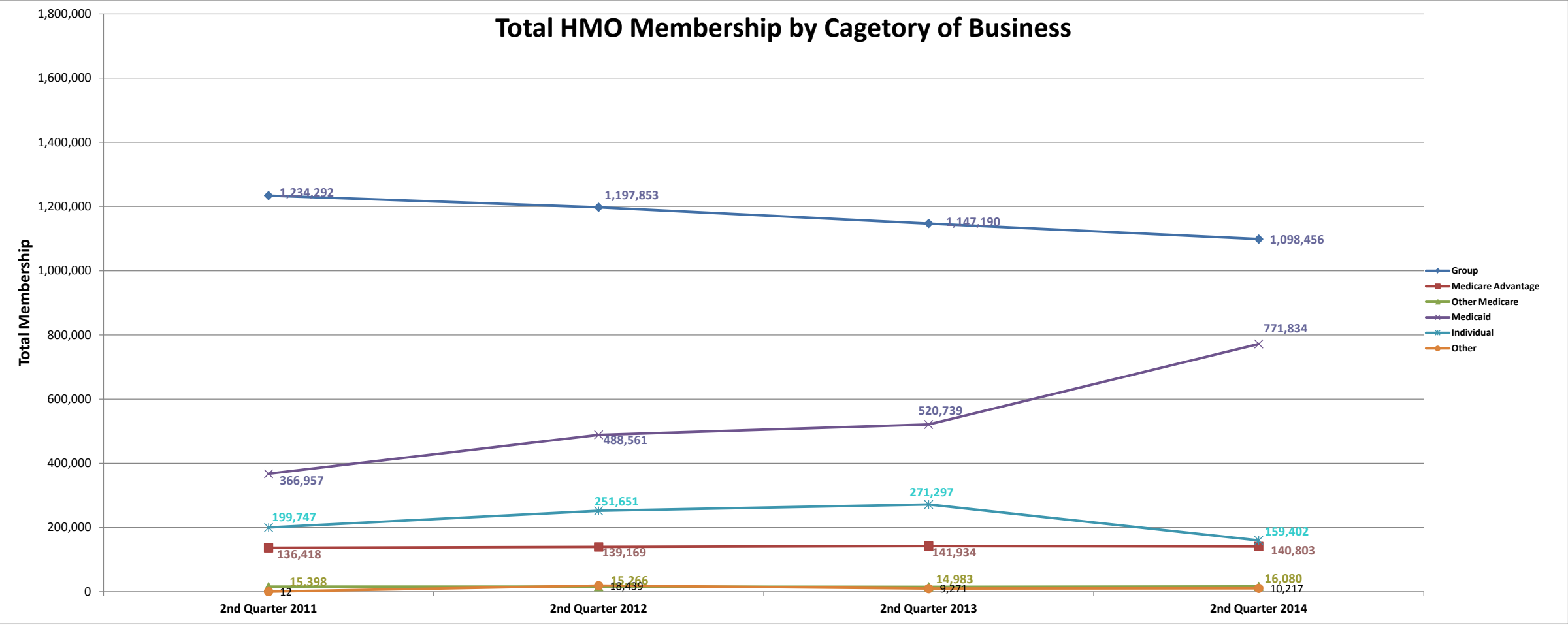
<sup>2</sup> Effective July 1, 2014, Network Health, LLC will change its name to Tufts Health Public Plans, Inc.



<sup>1</sup> Individual membership includes enrollment in Commonwealth Care for CeltiCare Health Plan of Massachusetts, Inc.

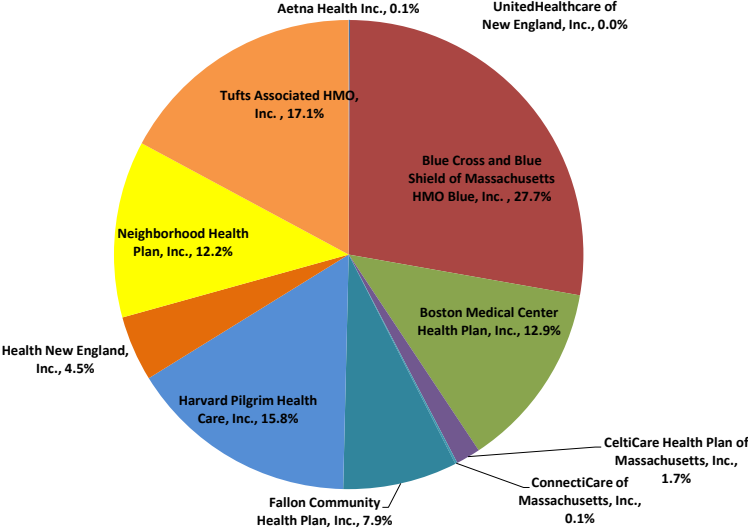
<sup>2</sup> Effective December 1, 2011, UnitedHealthcare of New England, Inc. ceased offering small group health plans in Massachusetts and began nonrenewing all small group health business as of January 1, 2012.

COMPARISON OF 2ND QUARTER MEMBERSHIP TO LAST THREE QUARTERS

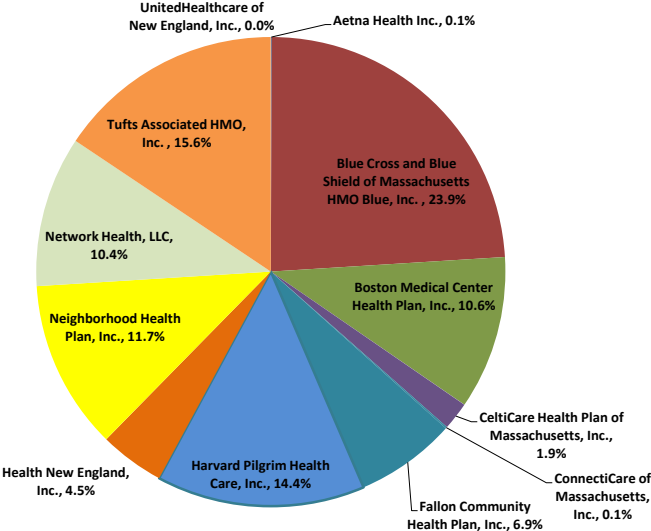


<sup>1</sup> Individual membership includes enrollment in Commonwealth Care for Boston Medical Center Health Plan, Inc., Fallon Community Health Plan, Inc., Neighborhood Health Plan, Inc., CeliCare Health Plan of Massachusetts, Inc., and Network Health, LLC.

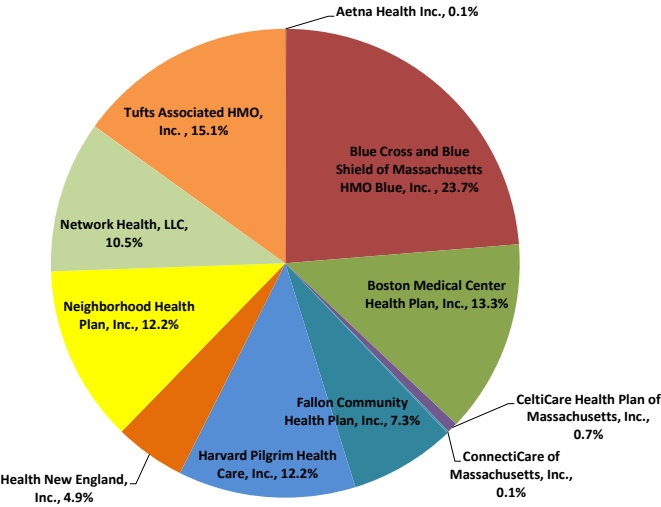
2nd Quarter 2011 Share of Massachusetts HMO Market



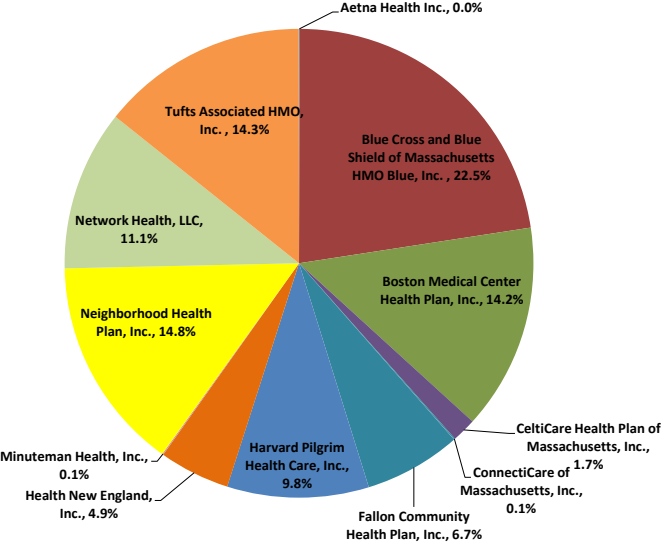
2nd Quarter 2012 Share of Massachusetts HMO Market



2nd Quarter 2013 Share of Massachusetts HMO Market



2nd Quarter 2014 Share of Massachusetts HMO Market



<sup>1</sup>Membership charts reflect those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.

<sup>2</sup>Network Health, LLC was not licensed until October 1, 2011. The 3rd quarter 2011 membership report includes Network Health, LLC for the first time.

<sup>3</sup>UnitedHealthcare of New England, Inc. began non-renewing plans January 1, 2012 and had no remaining membership as of January 1, 2013.

<sup>4</sup>Membership in plans offered by Minuteman Health, Inc. began January 1, 2014

<sup>5</sup>Effective July 1, 2014, Network Health, LLC will change its name to Tufts Health Public Plans, Inc.

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TOTAL MEMBERSHIP BY COUNTY

Closed Network

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Aetna Health Inc. <sup>2</sup>	45	8	41	0	87	2	99	28	342	0	123	87	107	118	1,087
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. <sup>3</sup>	14,860	10,564	35,461	988	59,875	4,695	21,448	10,447	127,913	990	57,758	43,654	37,094	69,019	494,766
Boston Medical Center Health Plan, Inc.	16,685	18,914	49,541	561	21,110	7,915	76,735	11,859	18,290	268	14,021	20,415	35,938	19,594	311,846
CeltiCare Health Plan of Massachusetts, Inc.	1,457	381	3,608	398	3,922	396	2,023	467	5,474	183	3,017	2,645	8,201	4,321	36,493
ConnectiCare of Massachusetts, Inc.	1	7	0	0	0	102	1,329	406	0	0	0	1	1	8	1,855
Fallon Community Health Plan, Inc.	306	1,772	4,726	1	10,823	1,721	9,028	3,192	21,031	5	4,487	5,129	1,295	83,043	146,559
Harvard Pilgrim Health Care, Inc.	10,709	319	15,663	988	24,012	533	1,242	2,164	61,122	287	28,944	20,776	20,248	27,501	214,508
Health New England, Inc.	6	11,630	10	2	17	11,136	61,381	21,296	37	0	13	8	23	1,396	106,955
Minuteman Health, Inc.	0	0	202	0	285	0	1	0	559	0	153	182	133	278	1,793
Neighborhood Health Plan, Inc.	8,844	1,150	22,014	3,151	63,539	424	7,959	932	71,834	2,027	32,293	22,983	68,903	18,140	324,193
Network Health, LLC <sup>4</sup>	5,378	1,793	15,958	12	32,547	1,092	10,519	1,807	60,782	8	16,616	16,159	30,223	50,337	243,231
Tufts Associated HMO, Inc. <sup>5</sup>	9,734	2,065	23,029	52	38,522	1,341	10,118	3,534	94,557	12	38,489	27,462	20,534	44,057	313,506
Total HMO Members	68,025	48,603	170,253	6,153	254,739	29,357	201,882	56,132	461,941	3,780	195,914	159,501	222,700	317,812	2,196,792
2013 Massachusetts Population <sup>7</sup>	214,990	129,585	552,780	17,256	762,550	71,221	467,319	159,596	1,552,802	10,399	687,802	501,915	755,503	809,106	6,692,824
Market Penetration Rate <sup>8</sup>	31.64%	37.51%	30.80%	35.66%	33.41%	41.22%	43.20%	35.17%	29.75%	36.35%	28.48%	31.78%	29.48%	39.28%	32.82%

PPO

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Aetna Health Inc. <sup>2</sup>	8	2	8	0	17	2	25	12	25	0	18	12	3	23	155
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. <sup>3</sup>	4,115	1,380	7,514	606	15,485	1,156	5,296	2,138	40,441	1,083	17,586	8,384	10,841	13,077	129,102
Boston Medical Center Health Plan, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
CeltiCare Health Plan of Massachusetts, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
ConnectiCare of Massachusetts, Inc.	0	4	0	0	0	3	174	66	1	0	0	0	0	0	248
Fallon Community Health Plan, Inc.	0	0	0	0	0	0	0	0	4	0	0	0	0	25	29
Harvard Pilgrim Health Care, Inc.	621	27	955	181	3,316	51	100	175	9,745	55	3,938	1,619	2,920	2,111	25,814
Health New England, Inc.	11	265	7	0	37	185	1,378	643	45	0	18	7	14	124	2,734
Minuteman Health, Inc. <sup>4</sup>	0	0	2	0	0	0	0	0	16	0	5	0	1	3	27
Neighborhood Health Plan, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Network Health, LLC <sup>5,6</sup>	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Tufts Associated HMO, Inc. <sup>7</sup>	27	13	67	0	189	12	24	47	732	3	270	132	219	106	1,841
Total HMO Members	4,782	1,691	8,553	787	19,044	1,409	6,997	3,081	51,009	1,141	21,835	10,154	13,998	15,469	159,950
2013 Massachusetts Population <sup>8</sup>	214,990	129,585	552,780	17,256	762,550	71,221	467,319	159,596	1,552,802	10,399	687,802	501,915	755,503	809,106	6,692,824
Market Penetration Rate <sup>9</sup>	2.22%	1.30%	1.55%	4.56%	2.50%	1.98%	1.50%	1.93%	3.28%	10.97%	3.17%	2.02%	1.85%	1.91%	2.39%

<sup>1</sup> Information reported by HMOs as of the end of the second quarter of 2014 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk.

<sup>2</sup> Effective September 1, 2010, Aetna Health Inc. ceased offering small group health plans in Massachusetts and will begin nonrenewing all small group health business as of April 1, 2011.

<sup>3</sup> Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

<sup>4</sup> Membership in plans offered by Minuteman Health, Inc. began January 1, 2014

<sup>5</sup> Network Health, LLC only offered coverage to enrollees of the Medicaid and Commonwealth Care programs.

<sup>6</sup> Effective July 1, 2014, Network Health, LLC will change its name to Tufts Health Public Plans, Inc.

<sup>7</sup> Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP").

<sup>8</sup> 2013 Population Source: Annual Estimates of the Resident Population: April 1, 2010 to July 1, 2013. Source: Population Division, U.S. Census Bureau. Release Date: March 2014.

<sup>9</sup> Total HMO members in each county divided by the 2013 population in each county.



**Massachusetts Division of Insurance**  
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as of June 30, 2014 <sup>1</sup>

**GROUP MEMBERSHIP BY COUNTY**

**Closed Network**

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at
Group <sup>2,3</sup> Members	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter
Aetna Health Inc. <sup>4</sup>	45	8	41	0	87	2	99	28	342	0	123	87	107	118	1,087
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. <sup>5</sup>	12,900	10,179	32,798	846	55,806	4,068	18,781	9,495	117,838	863	52,961	40,530	34,605	63,656	455,326
Boston Medical Center Health Plan, Inc.	1	0	15	0	3	0	0	3	46	0	14	12	15	1	110
CeltiCare Health Plan of Massachusetts, Inc.	0	0	0	0	0	0	0	0	1	0	6	0	6	0	13
ConnectiCare of Massachusetts, Inc.	1	7	0	0	0	102	1,329	406	0	0	0	1	1	8	1,855
Fallon Community Health Plan, Inc.	157	1,696	3,866	0	5,972	1,378	6,671	2,945	11,800	0	2,905	4,080	931	52,625	95,026
Harvard Pilgrim Health Care, Inc.	9,991	299	15,287	881	23,225	515	1,223	2,138	58,359	247	27,622	19,985	19,564	26,779	206,115
Health New England, Inc.	5	9,180	3	2	10	8,490	42,171	17,504	25	0	11	6	14	1,321	78,742
Minuteman Health, Inc.	0	0	25	0	48	0	0	0	84	0	11	50	14	36	268
Neighborhood Health Plan, Inc.	3,450	8	3,486	1,008	14,624	11	197	28	16,526	635	8,517	4,523	11,713	2,825	67,551
Network Health, LLC <sup>6</sup>	49	9	71	1	18	0	45	18	156	1	74	50	24	190	706
Tufts Associated HMO, Inc. <sup>7</sup>	5,957	1,767	15,548	42	25,678	1,170	4,087	2,318	54,030	11	23,925	19,368	15,233	22,523	191,657
<b>Total Group Members</b>	<b>32,556</b>	<b>23,153</b>	<b>71,140</b>	<b>2,780</b>	<b>125,471</b>	<b>15,736</b>	<b>74,603</b>	<b>34,883</b>	<b>259,207</b>	<b>1,757</b>	<b>116,169</b>	<b>88,692</b>	<b>82,227</b>	<b>170,082</b>	<b>1,098,456</b>

**PPO**

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at
Group <sup>2,3</sup> Members	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter
Aetna Health Inc. <sup>4</sup>	8	2	8	0	17	2	25	12	25	0	18	12	3	23	155
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. <sup>5</sup>	2,004	1,195	5,561	478	12,357	421	3,021	1,096	34,451	937	14,341	6,356	9,286	7,810	99,314
ConnectiCare of Massachusetts, Inc.	0	4	0	0	0	3	174	66	1	0	0	0	0	0	248
Harvard Pilgrim Health Care, Inc.	585	22	916	168	3,244	50	96	173	9,476	54	3,807	1,574	2,810	2,054	25,029
Health New England, Inc.	11	254	7	0	37	125	1,126	549	45	0	18	7	14	123	2,316
Minuteman Health, Inc.	0	0	2	0	0	0	0	0	12	0	1	0	0	0	15
Tufts Associated HMO, Inc. <sup>6</sup>	27	13	67	0	189	12	24	47	732	3	270	132	219	106	1,841
<b>Total Group Members</b>	<b>2,635</b>	<b>1,490</b>	<b>6,561</b>	<b>646</b>	<b>15,844</b>	<b>613</b>	<b>4,466</b>	<b>1,943</b>	<b>44,742</b>	<b>994</b>	<b>18,455</b>	<b>8,081</b>	<b>12,332</b>	<b>10,116</b>	<b>128,918</b>

<sup>1</sup> Information reported by HMOs as of the end of the 2nd quarter of 2014 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1"

that instructs HMOs to exclude members for whom the HMO did not bear any financial risk.

<sup>2</sup> Includes all commercial group members as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1."

<sup>3</sup> Carriers that do not have any "Group" business are not reflected on this report.

<sup>4</sup> Effective September 1, 2010, Aetna Health Inc. ceased offering small group health plans in Massachusetts and will begin nonrenewing all small group health business as of April 1, 2011.

<sup>5</sup> Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

<sup>6</sup> Effective July 1, 2014, Network Health, LLC will change its name to Tufts Health Public Plans, Inc.

<sup>7</sup> Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP").

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**as of June 30, 2014 <sup>1</sup>**

**MEDICARE ADVANTAGE MEMBERSHIP BY COUNTY**

**Closed Network**

	<b>Barnstable</b>	<b>Berkshire</b>	<b>Bristol</b>	<b>Dukes</b>	<b>Essex</b>	<b>Franklin</b>	<b>Hampden</b>	<b>Hampshire</b>	<b>Middlesex</b>	<b>Nantucket</b>	<b>Norfolk</b>	<b>Plymouth</b>	<b>Suffolk</b>	<b>Worcester</b>	<b>Massachusetts</b>
	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at
<b>Medicare Advantage Members <sup>2,3</sup></b>	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter
<b>Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. <sup>4</sup></b>	516		718		990	422	1,702	472	1,370		1,066	721	352	2,732	11,061
<b>Fallon Community Health Plan, Inc.</b>	122	0	349	1	270	204	1,962	91	1,327	1	235	204	119	12,172	17,057
<b>Health New England, Inc.</b>	0	154	0	0	0	1,302	4,574	1,761	1	0	0	0	0	1	7,793
<b>Tufts Associated HMO, Inc. <sup>5</sup></b>	2,985	0	6,708	0	11,031	0	5,570	867	35,140	0	12,625	6,899	4,055	19,012	104,892
<b>Total Medicare Advantage Members</b>	3,623	154	7,775	1	12,291	1,928	13,808	3,191	37,838	1	13,926	7,824	4,526	33,917	140,803

**PPO**

	<b>Barnstable</b>	<b>Berkshire</b>	<b>Bristol</b>	<b>Dukes</b>	<b>Essex</b>	<b>Franklin</b>	<b>Hampden</b>	<b>Hampshire</b>	<b>Middlesex</b>	<b>Nantucket</b>	<b>Norfolk</b>	<b>Plymouth</b>	<b>Suffolk</b>	<b>Worcester</b>	<b>Massachusetts</b>
	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at
<b>Medicare Advantage Members <sup>2,3</sup></b>	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter
<b>Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. <sup>4</sup></b>	1,751		1,660		2,336	654	2,122	876	3,527		2,175	1,591	920	4,888	22,500
<b>Fallon Community Health Plan, Inc.</b>	0	0	0	0	0	0	0	0	4	0	0	0	0	25	29
<b>Health New England, Inc.</b>	0	11	0	0	0	60	252	94	0	0	0	0	0	1	418
<b>Total Medicare Advantage Members</b>	1,751	11	1,660	0	2,336	714	2,374	970	3,531	0	2,175	1,591	920	4,914	22,947

<sup>1</sup> Information reported by HMOs as of the end of the 2nd quarter of 2014 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk.

<sup>2</sup> Includes all members enrolled in the HMO under a Medicare Advantage contract with the Centers for Medicare and Medicaid Services as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1."

<sup>3</sup> Carriers that do not have any "Medicare Advantage" business are not reflected on this report.

<sup>4</sup> Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

<sup>5</sup> Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP).

**Massachusetts Division of Insurance**  
**Quarterly Report of Health Maintenance Organization Membership in Closed Network Health Plans**  
**as of June 30, 2014 <sup>1</sup>**

**OTHER MEDICARE MEMBERSHIP BY COUNTY**

**Closed Network**

	<b>Barnstable</b>	<b>Berkshire</b>	<b>Bristol</b>	<b>Dukes</b>	<b>Essex</b>	<b>Franklin</b>	<b>Hampden</b>	<b>Hampshire</b>	<b>Middlesex</b>	<b>Nantucket</b>	<b>Norfolk</b>	<b>Plymouth</b>	<b>Suffolk</b>	<b>Worcester</b>	<b>Massachusetts</b>
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
<b>Other Medicare Members <sup>2,3</sup></b>															
<b>Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. <sup>4, 5</sup></b>	353	56	939	13	944	8	427	44	2,431	1	892	758	375	639	7,880
<b>Health New England, Inc.</b>	0	29	3	0	0	19	40	19	1	0	1	1	1	0	114
<b>Tufts Associated HMO, Inc. <sup>6</sup></b>	351	191	295	3	957	125	303	200	2,354	0	755	405	583	1,564	8,086
<b>Total Other Medicare Members</b>	704	276	1,237	16	1,901	152	770	263	4,786	1	1,648	1,164	959	2,203	16,080

**PPO**

	<b>Barnstable</b>	<b>Berkshire</b>	<b>Bristol</b>	<b>Dukes</b>	<b>Essex</b>	<b>Franklin</b>	<b>Hampden</b>	<b>Hampshire</b>	<b>Middlesex</b>	<b>Nantucket</b>	<b>Norfolk</b>	<b>Plymouth</b>	<b>Suffolk</b>	<b>Worcester</b>	<b>Massachusetts</b>
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
<b>Other Medicare Members <sup>4,5</sup></b>															
<b>N/A</b>	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Total Other Medicare Members</b>	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

<sup>1</sup> Information reported by HMOs as of the end of the 2nd quarter of 2014 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk.

<sup>2</sup> Includes all members enrolled in other Medicare plans including, for example, so-called "Medicare Wrap-Around" policies as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1."

<sup>3</sup> Carriers that do not have any "Other Medicare" business are not reflected on this report.

<sup>4</sup> Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

<sup>5</sup> Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. offers a group "Medicare Wrap-Around" product under the name "Managed Blue for Seniors."

<sup>6</sup> Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP). TAHMO offers a group "Medicare Wrap-Around" product under the name "Tufts Medicare Complement" (TMC).

**Massachusetts Division of Insurance**  
**Quarterly Report of Health Maintenance Organization Membership in Closed Network Health Plans**  
**as of June 30, 2014 <sup>1</sup>**

**MEDICAID MEMBERSHIP BY COUNTY**

**Closed Network**

	<b>Barnstable</b>	<b>Berkshire</b>	<b>Bristol</b>	<b>Dukes</b>	<b>Essex</b>	<b>Franklin</b>	<b>Hampden</b>	<b>Hampshire</b>	<b>Middlesex</b>	<b>Nantucket</b>	<b>Norfolk</b>	<b>Plymouth</b>	<b>Suffolk</b>	<b>Worcester</b>	<b>Massachusetts</b>
	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at
<b>Medicaid<sup>2</sup> Members<sup>3</sup></b>	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter
<b>Boston Medical Center Health Plan, Inc.</b>	13,161	16,607	44,243	560	16,043	6,867	72,498	10,239	12,785	266	10,712	17,052	28,104	16,352	265,489
<b>CeltiCare Health Plan of Massachusetts, Inc.</b>	1,142	363	3,249	2	2,775	263	1,686	340	4,251	0	2,507	2,335	7,054	3,818	29,785
<b>Fallon Community Health Plan, Inc.</b>	16	2	19	0	3,998	86	131	11	6,361	1	795	20	71	16,695	28,206
<b>Health New England, Inc.</b>	1	1,820	4	0	7	1,044	13,716	1,403	6	0	1	0	8	28	18,038
<b>Neighborhood Health Plan, Inc.</b>	4,175	1,139	16,847	1,573	44,249	404	7,472	890	47,754	885	20,471	16,506	53,189	13,819	229,373
<b>Network Health, LLC<sup>4</sup></b>	4,201	1,149	13,345	9	27,001	903	8,639	1,159	48,692	4	12,220	13,287	25,751	44,094	200,454
<b>Tufts Associated HMO, Inc. <sup>5</sup></b>	98	0	37	0	31	0	3	0	104	0	85	73	56	2	489
<b>Total Medicaid Members</b>	22,794	21,080	77,744	2,144	94,104	9,567	104,145	14,042	119,953	1,156	46,791	49,273	114,233	94,808	771,834

**PPO**

	<b>Barnstable</b>	<b>Berkshire</b>	<b>Bristol</b>	<b>Dukes</b>	<b>Essex</b>	<b>Franklin</b>	<b>Hampden</b>	<b>Hampshire</b>	<b>Middlesex</b>	<b>Nantucket</b>	<b>Norfolk</b>	<b>Plymouth</b>	<b>Suffolk</b>	<b>Worcester</b>	<b>Massachusetts</b>
	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at
<b>Medicaid<sup>2</sup> Members<sup>3</sup></b>	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter	End of Quarter
<b>N/A</b>	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Total Medicaid Members</b>	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

<sup>1</sup> Information reported by HMOs as of the end of the 2nd quarter of 2014 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk.

<sup>2</sup> Includes all members enrolled in the HMO in which reimbursement is provided pursuant to Title XIX of the Federal Social Security Act as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1."

<sup>3</sup> Carriers that do not have any "Medicaid" business are not reflected on this report.

<sup>4</sup> Effective July 1, 2014, Network Health, LLC will change its name to Tufts Health Public Plans, Inc.

<sup>5</sup> Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP).

**Massachusetts Division of Insurance**  
**Quarterly Report of Health Maintenance Organization Membership in Closed Network Health Plans**  
**as of June 30, 2014** <sup>1</sup>

**INDIVIDUAL MEMBERSHIP BY COUNTY**

**Closed Network**

	<b>Barnstable</b>	<b>Berkshire</b>	<b>Bristol</b>	<b>Dukes</b>	<b>Essex</b>	<b>Franklin</b>	<b>Hampden</b>	<b>Hampshire</b>	<b>Middlesex</b>	<b>Nantucket</b>	<b>Norfolk</b>	<b>Plymouth</b>	<b>Suffolk</b>	<b>Worcester</b>	<b>Massachusetts</b>
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
<b>Individual Members</b> <sup>2,3</sup>															
<b>Aetna Health Inc.</b> <sup>4</sup>	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.</b> <sup>5</sup>	1,091	329	1,006	129	2,135	197	538	436	6,274	126	2,839	1,645	1,762	1,992	20,499
<b>Boston Medical Center Health Plan, Inc.</b> <sup>6</sup>	3,523	2,307	5,283	1	5,064	1,048	4,237	1,617	5,459	2	3,295	3,351	7,819	3,241	46,247
<b>CeltiCare Health Plan of Massachusetts, Inc.</b> <sup>7</sup>	315	18	359	396	1,147	133	337	127	1,222	183	504	310	1,141	503	6,695
<b>Fallon Community Health Plan, Inc.</b> <sup>8</sup>	11	74	492	0	583	53	264	145	1,543	3	552	825	174	1,551	6,270
<b>Harvard Pilgrim Health Care, Inc.</b>	718	20	376	107	787	18	19	26	2,763	40	1,322	791	684	722	8,393
<b>Health New England, Inc.</b>	0	447	0	0	0	281	880	609	4	0	0	1	0	46	2,268
<b>Minuteman Health, Inc.</b>	0	0	177	0	237	0	1	0	475	0	142	132	119	242	1,525
<b>Neighborhood Health Plan, Inc.</b> <sup>9</sup>	1,219	3	1,681	570	4,666	9	290	14	7,554	507	3,305	1,954	4,001	1,496	27,269
<b>Network Health, LLC</b> <sup>10</sup>	750	409	1,515	2	4,221	74	1,134	355	9,966	3	3,257	1,881	3,741	4,546	31,854
<b>Tufts Associated HMO, Inc.</b> <sup>11</sup>	343	107	441	7	825	46	155	149	2,929	1	1,099	717	607	956	8,382
<b>Total Individual Members</b>	7,970	3,714	11,330	1,212	19,665	1,859	7,855	3,478	38,189	865	16,315	11,607	20,048	15,295	159,402

**PPO**

	<b>Barnstable</b>	<b>Berkshire</b>	<b>Bristol</b>	<b>Dukes</b>	<b>Essex</b>	<b>Franklin</b>	<b>Hampden</b>	<b>Hampshire</b>	<b>Middlesex</b>	<b>Nantucket</b>	<b>Norfolk</b>	<b>Plymouth</b>	<b>Suffolk</b>	<b>Worcester</b>	<b>Massachusetts</b>
	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
<b>Individual Members</b> <sup>2,3</sup>															
<b>Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.</b> <sup>5</sup>	360	185	293	128	792	81	153	166	2,463	146	1,070	437	635	379	7,288
<b>Harvard Pilgrim Health Care, Inc.</b>	36	5	39	13	72	1	4	2	269	1	131	45	110	57	785
<b>Minuteman Health, Inc.</b>	0	0	0	0	0	0	0	0	4	0	4	0	1	3	12
<b>Tufts Associated HMO, Inc.</b> <sup>11</sup>	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Total Individual Members</b>	396	190	332	141	864	82	157	168	2736	147	1205	482	746	439	8085

<sup>1</sup> Information reported by HMOs as of the end of the 2nd quarter of 2014 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1"

that instructs HMOs to exclude members for whom the HMO did not bear any financial risk.

<sup>2</sup> Includes all members who do not belong to a group and who contract directly with the HMO as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1."

This includes persons enrolled in closed guaranteed issue managed care plans offered between October 1, 1997 and July 1, 2007, and persons covered under so-called closed health plans offered prior to October 1, 1997.

<sup>3</sup> Carriers that do not show any "Individual" members are not reflected on this report.

<sup>4</sup> Effective September 1, 2010 Aetna Health Inc. ceased offering small group health plans in Massachusetts and will begin nonrenewing all small group health business as of April 1, 2011.

<sup>5</sup> Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's

HMO line of business effective January 1, 2005.

<sup>6</sup> Boston Medical Center Health Plan, Inc.'s figure includes 43,533 individuals enrolled through the Connector Commonwealth Care plan through June 30, 2014.

<sup>7</sup> CeltiCare Health Plan of Massachusetts, Inc.'s figure includes 6,446 individuals enrolled through the Connector Commonwealth Care plan through June 30, 2014.

<sup>8</sup> Fallon Community Health Plan, Inc.'s figure includes 1,597 individuals enrolled through the Connector Commonwealth Care plan through June 30, 2014.

<sup>9</sup> Neighborhood Health Plan, Inc.'s figure includes 13,499 individuals enrolled through the Connector Commonwealth Care plan through June 30, 2014.

<sup>10</sup> Effective July 1, 2014, Network Health, LLC will change its name to Tufts Health Public Plans, Inc. Network Health, LLC's figure includes 29,687 individuals enrolled through the Connector Commonwealth Care plan through June 30, 2014.

<sup>11</sup> Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP).

**Massachusetts Division of Insurance**  
**Quarterly Report of Health Maintenance Organization Membership in Closed Network Health Plans**  
**as of June 30, 2014** <sup>1</sup>

**OTHER MEMBERSHIP BY COUNTY**

	<b>Barnstable</b>	<b>Berkshire</b>	<b>Bristol</b>	<b>Dukes</b>	<b>Essex</b>	<b>Franklin</b>	<b>Hampden</b>	<b>Hampshire</b>	<b>Middlesex</b>	<b>Nantucket</b>	<b>Norfolk</b>	<b>Plymouth</b>	<b>Suffolk</b>	<b>Worcester</b>	<b>Massachusetts</b>
<b>Other<sup>2</sup> Members<sup>3</sup></b>	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
<b>Network Health, LLC<sup>4,5</sup></b>	378	226	1,027	0	1,307	115	701	275	1,968	0	1,065	941	707	1,507	10,217
<b>Total Other Members</b>	378	226	1,027	0	1,307	115	701	275	1,968	0	1,065	941	707	1,507	10,217

**PPO**

	<b>Barnstable</b>	<b>Berkshire</b>	<b>Bristol</b>	<b>Dukes</b>	<b>Essex</b>	<b>Franklin</b>	<b>Hampden</b>	<b>Hampshire</b>	<b>Middlesex</b>	<b>Nantucket</b>	<b>Norfolk</b>	<b>Plymouth</b>	<b>Suffolk</b>	<b>Worcester</b>	<b>Massachusetts</b>
<b>Other<sup>4</sup> Members<sup>3</sup></b>	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
<b>N/A</b>	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Total Other Members</b>	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

<sup>1</sup> Information reported by HMOs as of the end of the 2nd quarter of 2014 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk.

<sup>2</sup> Includes all members enrolled in the HMO whose group coverage and COBRA coverage have expired and who have converted to an individual (conversion) policy as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 6.1." This includes persons who enrolled in group conversion plans offered prior to October 1, 1997.

<sup>3</sup> Carriers that do not have any members in closed group conversion plans are not reflected in this report.

<sup>4</sup> This membership for Network Health, LLC consists of Medical Security Program members that is administered on behalf of the Department of Unemployment Assistance.

<sup>5</sup> Effective July 1, 2014, Network Health, LLC will change its name to Tufts Health Public Plans, Inc.